



MAG Small Business Loan Fund

Revolving Loan Fund Application Checklist:

Before Applying:

- Determine your business eligibility
 - Have less than 100 employees
 - Located in Utah, Summit or Wasatch County
 - Request between \$10,000-\$250,000
 - Exhausted all other financing options
 - No speculative ventures, residential construction, equity contributions
- Email businessloans@mag.org to schedule a pre-application interview.

This interview serves to advise you on the application process and discuss your business further to determine eligibility. If approved, an email will be sent with the application link.

Application Process:

1. After the pre-application interview, complete the application via the link sent on "Neighborly" software. For technical assistance completing the application, please contact the administrator and/or the SBDC at 801-863-8230. Spanish-speaking representatives call 801-863-6350. <https://www.uvu.edu/sbdc/>
2. Upon completion of the application, borrowers agree to remit \$27.00 for a background check. A link will be sent to the borrower to fill out their credit card information.
3. Obtain a review and reference letter from the SBDC and schedule your pitch date with the Administrator.
4. Present your application to the Loan Committee. Applications must be submitted by the last day of the month for consideration the following month. The Loan Committee meets on the third Wednesday of each month (except July and December). These interviews are an opportunity to meet with the Committee to go over your financial and business plans. Plan for a 10-15 minute presentation.
5. You will be notified within 3 business days whether your application has been approved.

Loan Requirements:

Eligible uses of capital:

- Purchases of machinery/equipment or other fixed assets
- Working capital (including inventory, accounts receivable, operating expenses, and labor)

Ineligible uses of capital:

- Company relocation to another jurisdiction without job growth
- Refinancing of existing debt may be allowed in some cases upon stringent underwriting standards, but it is usually not allowed
- No purchasing of stock or equity
- Federally illegal activities (e.g., gambling, hemp-related products)
- Businesses related to tobacco, pawnshops, weapons, multi-level marketing, direct selling, cryptocurrencies, or adult entertainment
- Businesses providing contract work for large corporations (e.g., AirBnB, Uber, Lyft, DoorDash, etc.)
- If you are a nonprofit, you must be able to prove revenue (i.e., donations) in the past 12 months

Leverage:

- The MSBLP should work as a catalyst to stimulate private investment dollars. The borrower should make every effort to obtain private-sector funding first, and then MSBLP can help with any gaps in funding or turn-downs

Loan Details:

- Interest rates will not exceed 5 points above the Wall Street Journal Prime Rate (fixed over the loan term).
- Loan terms of 6 months to 5 years will be available with flexibility in payment options
- Loans range from \$10,000 to \$250,000

Fees:

- \$27 Credit Report Fee before submitting application
- Origination fee of 2% of the loan amount and can be financed into the loan

Job Creation:

- A Borrower must agree to create and/or retain one job for every \$35000-\$50,000 (approx.) borrowed
- 51% of jobs created should be filled by or made available to low or moderate income individuals.

About Us:

MAG Small Business Loan Fund was established in 2010 and funded by federal and state grants. Our mission is to support regional economic development through gap and start-up financing that facilitates increased revenue, decreased expenses, expanded markets, job creation and retention, by small businesses.

Contact:

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